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## Power solutions for mines in Sub-Saharan Africa – captive power plants, diesel generators and cross-border power trading

One of the key factors affecting the operation of mines in Africa is the availability of a reliable, uninterrupted supply of power. However, Sub-Saharan Africa has a severe power deficit which means that mines are often not guaranteed to receive a reliable supply from the national power utility. As a case in point, when Eskom, the South African power utility, instituted a load shedding programme in 2015, this resulted in interruptions to mining operations which ultimately led to a contraction in South Africa's GDP that year.

Mines have therefore sought to secure alternative sources of power supply, rather than relying on national utilities. These alternative sources of supply have principally taken three forms: 1) a captive power plant; 2) diesel generators; and 3) cross-border power trading. We will briefly discuss each option in turn. We will also discuss the impact of energy transition in relation to these power solutions.

#### 1. Captive power generation

Captive power plants are generally only appropriate for mining operations with an extended mine life and significant long-term power demands. The term "captive" refers to the fact that all or most of the output of the power plant will be used to supply the relevant mine. A captive power plant will typically, therefore, be located close to the mine which it is intended to supply (perhaps at the mine mouth), in order to reduce the need to build transmission infrastructure and also transmission losses. Captive power plants may utilise limited recourse project finance so that the capex of the plant is off balance sheet and also take advantage of cheaper long-term debt. The fuel supply for a captive power plant deployed for use by a mine was historically coal, but could also be HFO or gas. However, in recent years, mining companies have increasingly been taking into account ESG considerations in their operations, meaning that many are considering employing

renewable energy power solutions, such as a solar PV plant with battery storage, although battery technology has not yet reached a stage where a solar PV plant can provide baseload power to a mine for 24 hours per day. Mining companies may therefore use a solar PV plant in conjunction with diesel generators (see below) to reduce their overall cost per kilowatt hour, by reducing their dependence on diesel.

It should be noted that if a project finance option is used to finance the capex of a power plant, it is likely to take several months if not years before the financing is ready to be drawn down, due to lenders' due diligence, as well as the negotiation of a complex finance and security package. Furthermore, following financial close, the construction period of the power plant must also be taken into account - this could be in excess of 18 months, depending on the type of technology deployed. The debt will be repaid, either from the revenues earned by selling power to the mine or, if this is supplied free of charge, through the sale of the commodity that is being mined, over the life of the mine. Captive power plants are therefore not suitable in situations where power is required on an urgent basis or the mine life is relatively short.

#### 2. Diesel generators

Where an on-site power solution is required within a matter of months, the deployment of diesel generators is the most common solution. Diesel generators are provided by a number of suppliers, such as Aggreko, Caterpillar, Cummins, etc. Generators can be purchased but are more commonly rented from and operated by the supplier of the generators. The lead time for installing diesel generators is usually a few months, rather than the more extended periods for a captive power plant. Diesel generators can also be removed from the site once the mine life is over, providing another advantage over captive power plants.

#### 3. Cross-border power trading

As mentioned above, national utilities are frequently unable to meet the power demands of mines within their countries. However, utilities in other countries may have a surplus of power. In such circumstances, power may be traded between utilities under the framework of a power pool, the South African Power Pool (SAPP) being one such established power pool. Mines may take advantage of the trading arrangements of the power pool to secure supply from outside the country in which the mine is situated. This is a welldeveloped method of supply in the SAPP region and is structured so that the utility in the country in which the mine is situated (Host Utility) will have or enter into a power supply agreement with the mine. The Host Utility will then enter into a power purchase agreement with a utility in the SAPP region which has a power surplus (Exporting Utility). The Mine will then enter into a tri-partite agreement with the Host Utility and the Exporting Utility, whereby the mine undertakes to pay for the power supplied by the Exporting Utility, either through direct payment to the Exporting Utility or by making payment to the Host Utility which will then transfer the payment to the Exporting Utility. The mine cannot purchase power directly from the Exporting Utility as SAPP members (the utilities) may only sell to other SAPP members and not directly to non-accredited customers. The contracts for such power trading are specialised and need to cover issues such as dispatch, reconciliation, payment security, damages for nonsupply (and establishing fault in such circumstances),

etc. Power trading is potentially the quickest way for a mine to secure power, provided that suitable transmission infrastructure exists and a utility within the power pool has a surplus.

Lawyers at Hogan Lovells have experience in structuring, negotiating and drafting the relevant agreements necessary to implement any of the solutions mentioned above. Select experience includes advising:

- Eurasian Resources Group in the DRC in relation to its power purchase arrangements, including arrangements with the national utility and also purchasing power cross-border, from a Zambian power supplier.
- Frontier mine in relation to its power supply arrangements in Zambia and the DRC.
- Eurasian Resources Group in relation to its fuel supply arrangements and fuel storage infrastructure for generators.
- Copperbelt Energy Corporation in relation to its power sales agreements with mining companies in the DRC.
- Enterprise Power in relation to its power sale arrangements to mining companies in the DRC.
- a mining company in Ghana in relation to its power purchase arrangements with Genser Energy.
- a mining company in Nigeria in relation to its power purchase arrangements.

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